

Do You Really Need A Real Estate Agent?

Do You Really Need A Real Estate Agent? The short answer is no, but why wouldn't you want to? There are so many anxieties that come with buying a home, whether you are a first time home buyer or someone that has purchased several homes in your lifetime. It doesn't matter; the stresses and anxieties will always be there. However, your realtor goes through this process on a daily basis, often times many times each day. So what does this mean for you?

Let's look at what your Realtor can do to make everything much easier for you from start to finish.

1. Your Realtor can help you determine what price range of homes you can afford
2. Your Realtor can customize your home search for you – how many bedrooms do you want, how many baths, find you the perfect location, help keep you out unsavory areas
3. Your Realtor could potentially save you thousands of dollars just by using their expertise and knowing all of the ins and outs that will save you money – this is priceless
4. Your Realtor will arrange for you to view as many homes as you would like and will then encourage you to look at the home of your choice several times at different times of the day even after your final decision to make sure that you are completely comfortable with your selection
5. Your Realtor will save you time. Most people are very busy and do not have time to spend on walking through countless open houses that may not even fit their criteria or to spend countless hours scouring the internet
6. Your Realtor has access to many lenders and will know who to send you to help you get your pre-approval and then to get you the best possible deal from an easier to work with lender to one that will go to the ends of the earth to get you approved and one that will get you a great interest rate
7. Your Realtor is a professional real estate agent, which you are probably not, so this alone will give you an advantage because your realtor knows your neighborhood, the schools, the builders, and knows how to negotiate on your behalf

Buying a home is probably the biggest investment you will make in your lifetime so why would you leave this process to chance. This decision is one that will affect you for many years so you want to make sure that you have an expert on your side. Someone that knows you, has a relationship with you, cares about you and one that will help you through the entire process every step of the way.

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